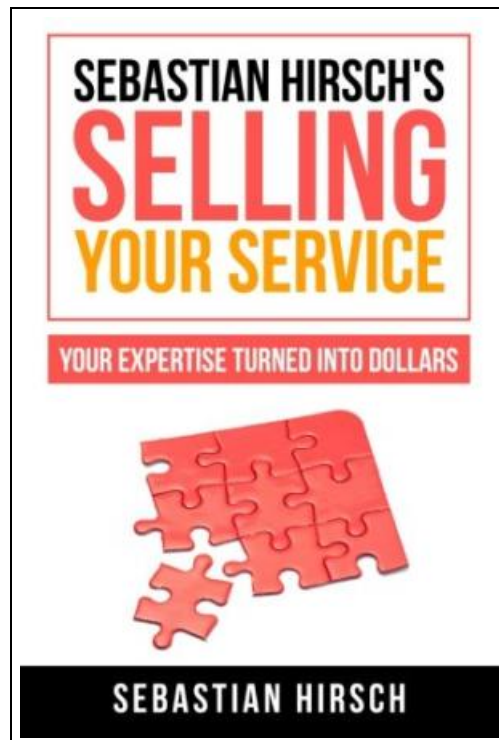


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Reviews

Comprehensive guide for pdf fanatics. It is filled with knowledge and wisdom It is extremely difficult to leave it before concluding, once you begin to read the book.
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Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Sebastian Hirsch s Selling Your Service - Your Expertise Turned Into Dollars In this informative book written by Sebastian Hirsch, readers are able to develop a clear understanding of the process involved in bringing a product or service of their creation to market. With a focus on leveraging the unique personal and professional experiences of the reader, Hirsch offers valuable advice regarding every aspect of the initial creative process all the way through the exploration of opportunities to sell the company at a significant profit. Professionals in any industry can benefit from the information and insight Hirsch provides, as the book is written in a manner that ensures its usefulness across a variety of professions and industries. Even though the book is intended for a wide audience that includes entrepreneurs seeking to gain a foothold in incredibly diverse industries, Hirsch has included industry-specific information so every reader can understand how each piece of advice can be applied to the industry in which they are operating. Determined to help burgeoning entrepreneurs understand the importance of practical decision-making strategies and the value of advance planning, Hirsch includes specific examples demonstrating the consequences of some of the more common mistakes while also highlighting the benefits of a sensible and goal-oriented approach to business. Preaching practicality and sensibility, Hirsch delineates how it is possible to achieve a balance between an aggressive approach and patient, thoughtful planning. While Hirsch notes the value of confidence and self-assurance throughout each step of the process, he also reminds readers to carefully evaluate each move to prevent the kind of mistakes frequently made out of sheer hubris. The emphasis on thoughtful planning makes this the ideal book...



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