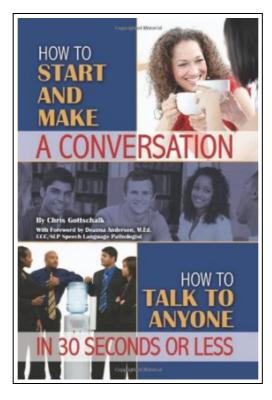
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Reviews

The book is fantastic and great. It is filled with wisdom and knowledge I am just easily will get a enjoyment of looking at a composed publication.

(Bradley Hahn)

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Atlantic Publishing Co, United States, 2010. Paperback. Condition: New. Language: English. Brand New Book. Whenever you talk to someone, you have less than ten seconds to capture their attention and another twenty to hold it to you. This window, or opening to getting to know someone is incredibly vital for every salesman, marketing exec, or manager out there who has ever had an important phone call or meeting. But, it is equally as important for the scores of individuals who feel nervous or uncomfortable talking to strangers a figure estimated by many psychological studies to be upwards of 70 of individuals. Being able to have a quick and comfortable conversation can be helpful in almost every aspect of your life, in your career, your family, and your love life. This book was written for those in the vast majority who feel nervous or unhinged the second they step into an unfamiliar conversation. In 30 seconds or less, with this book, you will be able to start and hold a conversation with nearly anyone. You will learn how to start making small talk and what is so important about being able to hold a conversation to start with. From the basic tenets of how you feel about yourself to how you assume other people see you, you will learn what conversation entails and what you can expect in one when you let down your guard and simply start talking. You will learn how to start a conversation and what people do to keep a conversation going. You will learn some basic concepts of what people are interested in talking about and how to avoid those awkward pauses through preparation. Social interaction and discussion has been discussed with leaders in business, education, and psychology and their insights have been included to...



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