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YOU CAN NEGOTIATE ANYTHING



Bantam Doubleday Dell Publishing Group Inc, United States, 1989. Paperback. Book Condition: New. Reissue. 173 x 99 mm. Language: English . Brand New Book. Herb Cohen believes the world is a giant negotiating table and, like it or not, you re a negotiator. Whether you re dealing with your spouse, boss, department store, bank manager, children, solicitor, or best friend - in every encounter with other people, negotiating is always taking place. And how well you handle those encounters determines...

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- Authored by Cohen
- Released at 1989



Reviews

This sort of book is every little thing and made me searching ahead and more. Sure, it is actually play, nonetheless an amazing and interesting literature. You wont feel monotony at whenever you want of the time (that's what catalogs are for relating to in the event you ask me). -- Gavin Bosco IV

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