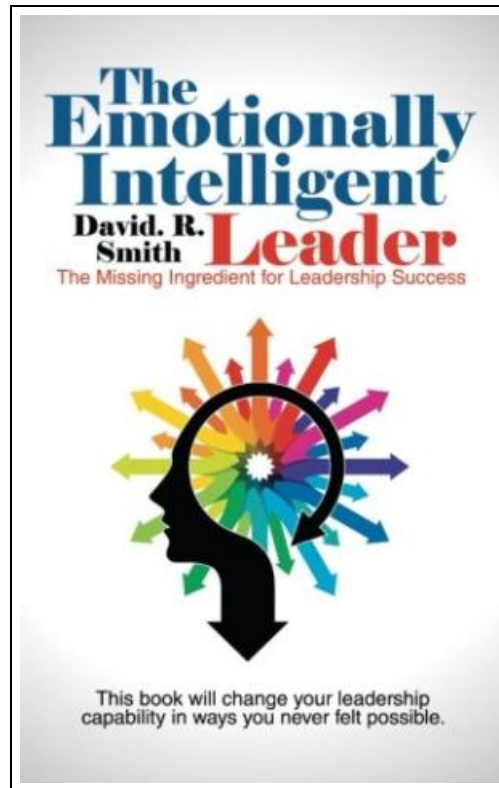


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*(Prof. Owen Sporer)*

## THE EMOTIONALLY INTELLIGENT LEADER: THE MISSING INGREDIENT FOR LEADERSHIP SUCCESS (PAPERBACK)



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Balboa Press Australia, 2017. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. When a business executive who has investigated and implemented numerous initiatives to improve company performance isn't getting the results he wants, he tries something different. He remembers reading an article about a leader--Andrew Miles-- who credited his success to emotional intelligence. This intelligence, the article said, helped him engage his workforce and produce exceptional results. It doesn't take the executive long to arrange a meeting with Miles, who tells him that business leaders must rely on physical, mental, and emotional effort--with emotional effort being how we manage our emotions to ensure we deliver high-quality results more frequently. To cultivate emotional intelligence, Miles says, a leader must focus on six distinct competencies: emotional self-awareness, emotional awareness of others, authenticity, emotional reasoning, emotional self-management, and inspiring performance. Miles explains that emotional intelligence underlies our self-awareness, empathy, leadership, and resilience, which are all skills fundamental to our success. Join a business executive as he seeks to understand his emotions, change how he relates to others, and improve the people around him by learning from *The Emotionally Intelligent Leader*.



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