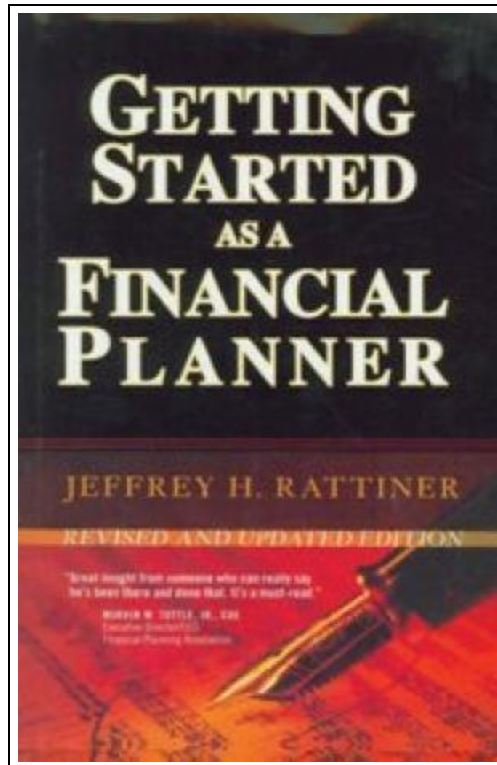


Getting Started as a Financial Planner (Revised and Updated Edition)



Filesize: 6.95 MB

Reviews

Absolutely essential study book. It normally is not going to charge excessive. I am delighted to inform you that this is basically the finest ebook we have study during my very own lifestyle and can be he greatest publication for at any time.
(Dr. Willis Paucek II)

GETTING STARTED AS A FINANCIAL PLANNER (REVISED AND UPDATED EDITION)

[DOWNLOAD](#)

Viva Books, 2006. Hardcover. Condition: New. 5th or later edition. There has never been more opportunity for financial planners-or more reasons for financial professionals to consider switching the direction of their careers into this lucrative field. Today?s planners will cash in on the huge surge of baby boomers preparing for retirement in the decades ahead. And as the number and complexity of investments rises, more individuals will look to financial advisers to help manage their money. In this updated guide, Jeffrey H. Rattiner, a practicing financial planner and educator, provides a complete, systematic, turnkey framework for the aspiring planner to follow. Starting from the key question, "Why do you want to be a financial planner?" the author guides you through the development of an effective infrastructure and client management system for your practice. The many essential concepts are clearly illustrated with examples from practicing professionals. Throughout this handbook, Rattiner provides personal insights on how and why you must develop a solid understanding of client needs before you can build a comprehensive financial plan. Getting Started as a Financial Planner has everything you need to know - from how to set up a practice and communicate with clients to how to manage investments and market your services-in order to launch your career in financial planning and to guide you, to success in this high-growth profession. Contents: The World of Financial Planning ? Describes who is attracted to the field, the origins of financial planning, and recent trends in the industry ? Foundations of a Financial Planning Career ? "Ten Must-Do?s" for structuring ? A successful financial planning business ? Developing a Client Management System ? PIPRIM, a client management system that will help planners develop a comprehensive financial consulting practice ? The Spectrum of Financial Planning ? An overview of the many...

[Read Getting Started as a Financial Planner \(Revised and Updated Edition\) Online](#)[Download PDF Getting Started as a Financial Planner \(Revised and Updated Edition\)](#)

Other eBooks

**Guidelines: January-April 2013: Bible Study for Today s Ministry and Mission**

Brf (the Bible Reading Fellowship), United Kingdom, 2012. Paperback. Book Condition: New. 167 x 120 mm. Language: English . Brand New Book. The Editor writes.We start this issue on a high note, with a fortnight...

[Save Book »](#)

**Your Pregnancy for the Father to Be Everything You Need to Know about Pregnancy Childbirth and Getting Ready for Your New Baby by Judith Schuler and Glade B Curtis 2003 Paperback**

Book Condition: Brand New. Book Condition: Brand New.

[Save Book »](#)

**Dog on It! - Everything You Need to Know about Life Is Right There at Your Feet**

14 Hands Press, United States, 2013. Paperback. Book Condition: New. 198 x 132 mm. Language: English . Brand New Book ***** Print on Demand *****.Have you ever told a little white lie? Or maybe a...

[Save Book »](#)

**Some of My Best Friends Are Books : Guiding Gifted Readers from Preschool to High School**

Book Condition: Brand New. Book Condition: Brand New.

[Save Book »](#)

**Bully, the Bullied, and the Not-So Innocent Bystander: From Preschool to High School and Beyond: Breaking the Cycle of Violence and Creating More Deeply Caring Communities**

HarperCollins Publishers Inc, United States, 2016. Paperback. Book Condition: New. Reprint. 203 x 135 mm. Language: English . Brand New Book. An international bestseller, Barbara Coloroso s groundbreaking and trusted guide on bullying-including cyberbullying-arms parents...

[Save Book »](#)