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## Never Eat Alone: And Other Secrets to Success, One Relationship at a Time (Hardback)

By Keith Ferrazzi, Tahl Raz

Random House USA Inc, United States, 2014. Hardback. Book Condition: New. 2nd. 236 x 155 mm. Language: English . Brand New Book. The bestselling business classic on the power of relationships, updated with in-depth advice for making connections in the digital world. Do you want to get ahead in life? Climb the ladder to personal success? The secret, master networker Keith Ferrazzi claims, is in reaching out to other people. As Ferrazzi discovered in early life, what distinguishes highly successful people from everyone else is the way they use the power of relationships so that everyone wins. In *Never Eat Alone*, Ferrazzi lays out the specific steps and inner mindset he uses to reach out to connect with the thousands of colleagues, friends, and associates on his contacts list, people he has helped and who have helped him. And in the time since *Never Eat Alone* was published in 2005, the rise of social media and new, collaborative management styles have only made Ferrazzi's advice more essential for anyone hoping to get ahead in business. The son of a small-town steelworker and a cleaning lady, Ferrazzi first used his remarkable ability to connect with others to pave the way...

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