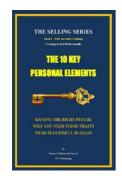
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10 Key Personal Elements, United States, 2013. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.What many new recruits to sales do not realize is that there is more to selling than just making sales calls, showing the client your products or services and getting an order. In this book we underline what often goes unsaid when people are trained in the art of selling. These are the key elements...

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- Authored by Wayne E Shillum
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Reviews

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