



## the world s greatest salesman story version

By LIU ZI QI

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment. Paperback. Pages Number: 0 Publisher: Harbin Publishing House Pub. Date :2009-05-01. This is a full color marketing inspirational stories involving the current popular retail industry practitioners - a salesman. How to improve your sales skills? With customers when the game how we can seize the initiative? We need to learn and keep learning. The first chapter there is such a story: One American who was born poor. his family was embarrassed. he was all the savings add up to enough to buy a decent dress. Nevertheless. one of his great and there is a beautiful dream. that is to do a movie actor. In order to achieve this dream. he tailored the script for their own. he will 500 Hollywood studios lined up in order. and then went house to house visits. But when he visited all the film company. not the 500 companies - home hire him. Face 500 of the refusal. he did not lose heart. they began a second round of visits and introduce ourselves. However. after the second round. still no company willing to hire...



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