Computer Models as Support for Complex Negotiations (Classic Reprint)

By J D Nyhart

Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Excerpt from Computer Models as Support for Complex Negotiations The authors are, respectively. Professor of Management and Ocean Engineering at the Massachusetts Institute of Technology and Ph. D. candidate, Department of Ocean Engineering, Massachusett: Institute of Technology. The work described in this paper is being undertaken at the Mit Project on Modeling for Negotiation Management. Support from the following is gratefully acknowledged: Mit s Project Athena and the Program on the Processes of International Negotiation at the American Academy of Arts and Sciences under a grant from the Unisys Corporation. About the Publisher Forgotten Books publishes hundreds of thousands of rare and classic books. Find more at This book is a reproduction of an important historical work. Forgotten Books uses state-of-the-art technology to digitally reconstruct the work, preserving the original format whilst repairing imperfections present in the aged copy. In rare cases, an imperfection in the original, such as a blemish or missing page, may be replicated in our edition. We do, however, repair the vast majority of imperfections successfully; any imperfections that remain are intentionally left...

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