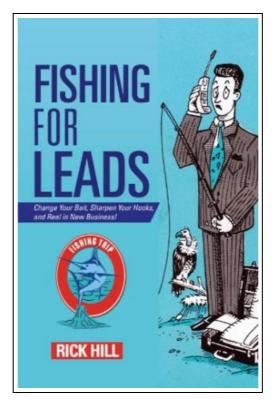
Fishing for Leads: Change Your Bait, Sharpen Your Hooks, and Reel in New Business!



Filesize: 3.34 MB

Reviews

Extensive manual for publication fans. It is actually filled with knowledge and wisdom You can expect to like how the author compose this ndf

(Alvina Runte PhD)

FISHING FOR LEADS: CHANGE YOUR BAIT, SHARPEN YOUR HOOKS, AND REEL IN NEW BUSINESS!



iUniverse, United States, 2012. Paperback. Book Condition: New. 213 x 137 mm. Language: English . Brand New Book ***** Print on Demand ******. Finding new people to do business with has been, and always will be, the single most important aspect of the sales game. This guidebook provides you with proven strategies to continually develop new business. With these tips, you can learn to walk into a room full of people you ve never bet before and walk out with several qualified leads. Longtime sales consultant Rick Hill explains how to develop leads regardless of what you are selling; close sales with one short question; identify who to talk with and who to avoid; avoid rookie mistakes that cost you business. By using these tools, you can sell insurance, real estate, advertising space, and any number of other products with confi dence. You can also become a better public speaker and discover new ways to use the Internet to increase sales. Praise for Fishing for Leads When Rick tells you how to build a speech, believe him. I ve been copying him for years! -Mark Hansen, author of Success 101 for Teens, Dollars and Sense for Winning Financial Life Rick's been a legend in the direct selling world for over thirty years. He's done what he's teaching. -Michael Gonzalez, published screenwriter.



Read Fishing for Leads: Change Your Bait, Sharpen Your Hooks, and Reel in New Business! Online Download PDF Fishing for Leads: Change Your Bait, Sharpen Your Hooks, and Reel in New Business!

Relevant eBooks



The Preschool Inclusion Toolbox: How to Build and Lead a High-Quality Program

Brookes Publishing Co, United States, 2015. Paperback. Book Condition: New. 274 x 213 mm. Language: English. Brand New Book. Filled with tips, tools, and strategies, this book is the comprehensive, practical toolbox preschool administrators...

Read eBook »



Kingfisher Readers: Your Body (Level 2: Beginning to Read Alone) (Unabridged)

Pan Macmillan. Paperback. Book Condition: new. BRAND NEW, Kingfisher Readers: Your Body (Level 2: Beginning to Read Alone) (Unabridged), Brenda Stone, For the first time, Kingfisher brings its expertise in beautifully-designed, trusted non-fiction to the...

Read eBook »



Weebies Family Halloween Night English Language: English Language British Full Colour

 $Create space, United States, 2014. \ Paperback. \ Book \ Condition: New. \ 229 \times 152 \ mm. \ Language: English. \ Brand \ New \ Book \ ***** \ Print on \ Demand \ *****. \ Children's \ Weebies Family Halloween Night Book 20 starts to teach Pre-School and...$

Read eBook »



Get Your Body Back After Baby

Triumph Books, 2009. Paperback. Book Condition: New. BRAND NEW, Perfect Shape, No Black Remainder Mark, Fast Shipping With Online Tracking, International Orders shipped Global Priority Air Mail, All orders handled with care and shipped promptly in...

Read eBook »



Games with Books: 28 of the Best Childrens Books and How to Use Them to Help Your Child Learn - From Preschool to Third Grade

Book Condition: Brand New. Book Condition: Brand New.

Read eBook »