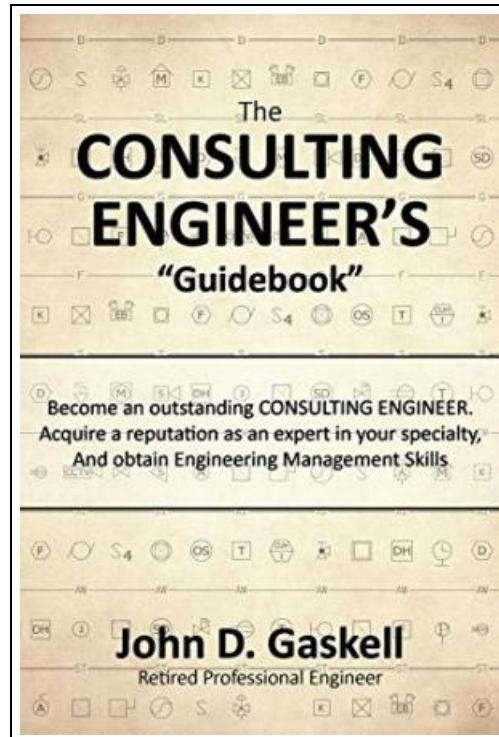


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Professional Value Books, Inc., United States, 2015. Hardback. Book Condition: New. 254 x 178 mm. Language: English . Brand New Book ***** Print on Demand *****.The CONSULTING ENGINEER S Guidebook is an excerpted and extended version of the new book The Complete Guide to CONSULTING ENGINEERING by John D. Gaskell, Retired Professional Engineer. It is the result of requests from many readers to narrow the focus to the goals of: - Becoming an outstanding consulting engineer. - Gaining a reputation as an expert in their specialty; and - Obtaining the engineering management skills needed to advance their career and make the firm stand out from their competitors. This is both a detailed handbook for new engineers and a constant reference manual for seasoned professionals. It is likely that consulting engineering firms will present this guidebook to all of their engineers as a learning guide to influence their leadership and sharpen their management abilities. It is anticipated that companies which provide products or services to engineers will present this guidebook to engineers as a Premium-Gift to promote new business and to thank engineers for their past support. If purchased in substantial quantities, a Special Edition named in honor of the sponsor could be printed: (Sponsor s) CONSULTING ENGINEER S Guidebook. The book is divided into three parts Consulting Engineering; Your Image; and Engineering Management. John D. Gaskell, Retired Professional Engineer TABLE OF CONTENTS PART 1- CONSULTING ENGINEERING Chapter 1 - BECOMING A CONSULTING ENGINEER Chapter 2 - GAINING EXPERIENCE Chapter 3 - AQUIRING RECOGNITION PART 2 - YOUR IMAGE Chapter 4 - YOUR REPUTATION AS AN EXPERT PART 3 - ENGINEERING MANAGMENT INTRODUCTION TO ENGINEERING MANAGMENT Chapter 5 - LEGAL, ACCOUTING INSURANCE Chapter 6 - MARKETING MATERIALS Chapter 7 - MARKETING METHODS Chapter 8 - PROJECT PHASES Chapter 9 - FEE...

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