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# Everything Is Negotiable: Achieving Your True Worth by Successfully Negotiating

## By Robert T Uda

iUniverse, United States, 2006. Paperback. Book Condition: New. 223 x 147 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Everything Is Negotiable: Achieving Your True Worth by Successfully Negotiating provides you with strategies and tactics that you can apply to maximize your negotiating abilities and to achieve new heights in your career. Author Robert T. Uda includes principles, secrets, and ideas not only for negotiating job offers, position titles, and raises, but also for getting paid what you are really worth. Everything is Negotiable will open your eyes to advancement possibilities and change the way you think about work. Everything is Negotiable is designed to work hand-in-hand with five of Uda s other books: Career Quest for Young Professionals: How to Maintain a Competitive Edge Over Your Peers Career Quest for College Graduates: Developing a Successful Career by Leveraging Each of Your Jobs Career Quest for College Students: Career Development for Those Who Plan to Have a Successful Career Resumes That Pack a Punch! Creating Beefy Bullets That Grab, Hook, and Wow Hiring Managers into Calling You for an Interview What Hue Is Your Bungee Cord? Job Searching Strategies for Those Over 40 Years of Age...



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