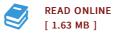


Trust and Rationality

By Stephan Alexander Rompf

VS Verlag Für Sozialw. Okt 2014, 2014. Taschenbuch. Book Condition: Neu. 211x149x25 mm. Neuware - Combining economic, social-psychological and sociological approaches to trust, this book provides a general theoretical framework to causally explain conditional and unconditional trust; it also presents an experimental test of the corresponding integrative model and its predictions. Broadly, it aims at advancing a cognitive turn in trust research by highlighting the importance of (1) an actor s context-dependent definition of the situation and (2) the flexible and dynamic degree of rationality involved. In essence, trust is as multi-faceted as there are cognitive routes that take us to the choice of a trusting act. Therefore, variable rationality has to be incorporated as an orthogonal dimension to the typological space of trust. The theory presents an analytically tractable model; the empirical test combines trust games, high- and low-incentive conditions, framing manipulations, and psychometric measurements, and is complemented by decision-time analyses. 415 pp. Englisch.



Reviews

The book is great and fantastic. Yes, it really is engage in, still an interesting and amazing literature. You wont feel monotony at at any moment of your respective time (that's what catalogs are for regarding if you request me).

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