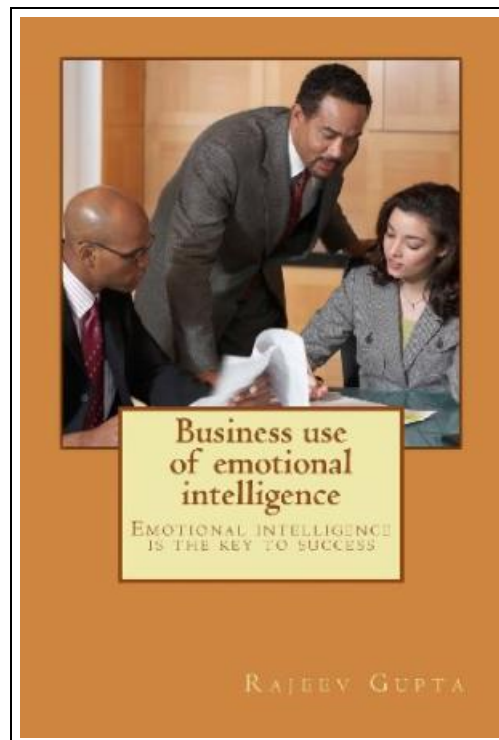


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BUSINESS USE OF EMOTIONAL INTELLIGENCE: EMOTIONAL INTELLIGENCE IS THE KEY TO SUCCESS



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Createspace, United States, 2013. Paperback. Book Condition: New. 228 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.The rules of success are changing with times. It s not the cards you re dealt it s how you play the game. Modernisation and the satellite revolution has brought knowledge and learning closer. The functional know-how and expertise is therefore assumed to be of high standards and linked with performance. The question thus arises as to what differentiates a star performer from others. EQ-IQ interface is thus most powerful area of influencing the performance. It inter-relates the cognitive and emotional faculties and competencies for optimising the decision making process and operational performance of a person. Emotional intelligence is considered to play a crucial role in the modern business life. Its principles help in evaluating and influencing business person s behaviour, management styles, attitudes, interpersonal skills and potentials and is considered to have great relevance in areas like job profiling, planning, recruitment and selection. Successful business people or managers don t waste time and energy worrying about being better than someone else, they focus on being the very best version of themselves. Success is being able to juggle those glass balls called priorities and keeping them polished while running the marathon of business using the lubricant of emotions. 90 of top performers are also high in emotional intelligence. Naturally, people with a high degree of emotional intelligence make more money-an average of \$29,000 more per year than people with a low degree of emotional intelligence. The link between emotional intelligence and earnings is so direct that every point increase in emotional intelligence adds \$1,300 to an annual salary. high EQ people and leaders have better ability to handle issues like change, stress, team dysfunction and consequences of a...



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